



Meridian IT Inc. Announces its IBM Sametime Unified Telephony Center of Excellence

VOICECON, ORLANDO, FL. March 23, 2010 – Meridian IT Inc., a Meridian Group International, Inc. company, announced today plans for a Sametime Unified Telephony (SUT) Center of Excellence.

The Meridian SUT Center of Excellence, located in Deerfield, Illinois at Meridian's IBM Business Partner Innovation Center, responds to clients' needs for a source of expertise to integrate disparate communications and collaboration systems and teams.

"Sametime has evolved from its beginnings as chat tool into a communication hub. Sametime products now link Instant Messaging, voice and video." said David Price, IBM Unified Communications and Collaboration Practice Manager at Meridian IT Inc. "Products like SUT and Sametime 8.5 have tremendous power but require experience that often resides outside of the collaboration and messaging teams in order to realize the full value from these products. Meridian created the SUT Center of Excellence to address our clients' needs for this expertise."

The SUT Center of Excellence can eliminate risk and allow organizations to maximize the value of their current technology investment. Meridian offers IBM unified communications & collaboration expertise around solutions from Cisco, Avaya, 3Com, Polycom and others.

"With the new trends emerging around communication and collaboration today, it's becoming ever more important to work side-by-side with clients to understand their needs," said Bruce Morse, IBM Vice President of Unified Communications Software. "The new SUT Center of Excellence does just this -- providing clients with the expertise to deploy a communications and collaboration solution into their business securely."

IBM Lotus Sametime serves as the foundational bridge between a client's collaboration, voice and video environments and Meridian extends the unified experience to IBM Lotus Quickr, IBM Lotus Connections, IBM Lotus Notes and Domino, and IBM WebSphere Portal.

As an international systems integrator with offices on three continents, Meridian Group operates two IBM Business Partner Innovation Centers -- one in the United States and one in Australia. These centers allow customers to experience IBM's latest software solutions, along with voice, video and data solutions from Avaya, Cisco, 3Com, Polycom, HP, EMC and others. Offering customers 30 years' IT experience, Meridian, as a certified top-level partner with providers of solutions for the unified communications and collaboration environment, meets the technology, integration, consulting and service needs of today's enterprises.

Meridian's recent certification in the IBM Software Value Plus initiative provides the foundation for the SUT Center of Excellence. This initiative authorizes Meridian to sell IBM Information Management, WebSphere, Tivoli and Lotus software. This initiative is designed to meet the demands of clients who are looking to drive more value from their technology investments by working with trusted partners with proven skills to quickly and effectively implement new infrastructures. It sets Meridian apart to help clients achieve their business goals.

ABOUT MERIDIAN IT INC.: Meridian IT is a global technology solutions provider built on IT Infrastructure experience, a powerful leasing portfolio and team of expert engineers. With 30 years of financial stability, a diverse solution portfolio and deep understanding of our customers' long-term needs, we design and implement solutions that leverage emerging technologies to meet your company's business objectives.

Solution Areas: Data Center, Virtualization, Storage, Servers, Security, Collaboration, and Finance

For more information, please visit www.meridianitinc.com

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