



Meridian IT Receives Certification to Become an Authorized Seller of IBM Information Management, WebSphere, Tivoli and Lotus Software

Meridian IT Inc., Deerfield, IL– January 26, 2010: Meridian IT Inc., a Meridian Group International, Inc. company, announced it has achieved certification to become an Authorized seller of all IBM software products in the Information Management, WebSphere, Tivoli and Lotus brand families by meeting the skills requirements of the new IBM Software Value Plus initiative.

The IBM Software Value Plus initiative is designed to meet the demands of clients who are looking to drive more value from their technology investments by working with trusted partners with proven skills to quickly and effectively implement new infrastructures. IBM Software Value Plus enables IBM Business Partners to set themselves apart by gaining key technical and industry skills necessary for smarter technology implementations that help clients achieve their business goals.

“IBM is committed to supporting an ecosystem of skilled partners that can provide the most value to our shared clients,” said Sandy Carter, vice president, IBM Software Group Channels. “Business Partners who invest in the proper skills and expertise are well positioned to help clients achieve a faster time-to-value with the right solutions, reduce risk in solution development, and increase their return on investment over time.”

“Meridian is excited to participate in IBM’s Software Value Plus initiative. We are glad to see IBM developing programs like this to recognize and assist those resellers who are truly adding value to the IBM Software Portfolio,” said Alicia Heaton, Director of Software Sales at Meridian IT Inc. “Meridian is committed to investing in this program, as we believe it will enhance our trusted advisor relationships with our customers”.

IBM Software Value Plus rewards Business Partners who invest in skills and expertise and are focused on delivering greater client value. Under the initiative, IBM Software partners choose on which IBM software to build technical, marketing and sales skills, such as WebSphere, Information Management, Tivoli, Lotus and Rational. Partners can become certified and authorized to sell these products across multiple industries.

ABOUT MERIDIAN IT INC.: Meridian IT is a global technology solutions provider built on IT Infrastructure experience, a powerful leasing portfolio and team of expert engineers. With 30 years of financial stability, a diverse solution portfolio and deep understanding of our customers’ long-term needs, we design and implement solutions that leverage emerging technologies to meet your company’s business objectives. Solution Areas: Data Center, Virtualization, Storage, Servers, Security, Collaboration, and Finance

For more information about IBM Software Value Plus, please visit www.ibm.com/partnerworld/softwarevalueplus.

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