



Meridian IT Inc. enhances its IBM Lotus Sametime and Sametime Unified Telephony Practice with Plantronics end points

DEERFIELD, Illinois—January 31, 2011—Meridian IT Inc., a Meridian Group International, Inc. company, and an IBM Business Partner specializing in advanced communications and collaborations solutions utilizing IBM Lotus Sametime is pleased to announce an enhancement to their Lotus Sametime and IBM Lotus Sametime Unified Telephony practice.

Meridian's recent authorization to resell IBM Lotus Sametime Unified Telephony has increased its opportunities to provide solutions consisting of end points, telephony and Lotus Sametime. As a global IBM Business Partner selling and deploying Lotus Sametime Unified Telephony, Meridian extends the "unified" experience to IBM Lotus Quickr, IBM Lotus Connections, IBM Lotus Notes and Domino, and IBM WebSphere Portal and integrates with all major vendors today, including Cisco, Avaya, ShoreTel, Tandberg, Radvision and others.

"Meridian's IBM Unified Communications & Collaboration (UCC) practice is incorporating an ever richer portfolio of multi-partner solutions, seamlessly offered to our customers to smooth their path to the next level of UCC," said David Price, Practice Manager IBM UCC, Meridian IT Inc. "Meridian is pleased to announce a new partnership with Plantronics®, our new UCC end point provider. Our joint voice pilot program, Sounds for IBM Lotus Sametime®, provides an innovative end to end UCC Telephony proof of concept program to help increase user adoption rates, offer a richer experience and help ensure UCC success."

As part of Meridian Group, Meridian IT is an international systems integrator with offices on three continents, operating two IBM Business Partner Innovation Centers (US & Australia), allowing customers to experience the latest IBM software solutions, along with voice, video and data solutions from Avaya, Cisco, ShoreTel, Tandberg, Radvision, NetApp, HP, EMC and others. Meridian is a certified top-level partner teamed with the best UCC solutions. With 32 years in business, Meridian meets the technology, integration, consulting and service needs of today's enterprises.

Meridian IT is exhibiting at Lotusphere 2011. Please visit booth 608 to discuss a Sounds for IBM Lotus Sametime voice pilot or other questions around IBM collaboration.

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ABOUT MERIDIAN IT INC.: Meridian IT is a global technology solutions provider built on IT Infrastructure experience, a powerful leasing portfolio and team of expert engineers. With 32 years of financial stability, a diverse solution portfolio and deep understanding of our customers' long-term needs, we design and implement solutions that leverage emerging technologies to meet your company's business objectives. Solution Areas: Data Center, Virtualization, Storage, Servers, Security, Collaboration, and Finance.

For more information, please visit www.meridianitinc.com

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